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 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : TechnoControl

DATE: 16-janv-13

Your reference No. :  
 Our Quotation No. : Q2013RH010  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 9 70 61 16 19  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

Att.: Michail Michales  
Tel.:  
Fax:  
Email:  
Web:

| ITEM | MODEL        | DESCRIPTION  | Q'TY | U/PRICE<br>(EURO)                       | AMOUNT<br>(EURO)   | LEAD TIME<br>(Weeks) |
|------|--------------|--|------|---|--------------------|----------------------|
| 1    | C36TR0UA2100 | Replacement of C210DA00501<br>96*96 Smart Controller<br>Relay output<br>With Auxiliary output<br>With 3 event relays<br>With 4 digital inputs<br>With 2 current transformers | 1    | 357                                     | 357                | 5                    |
|      |              |  |      | <b>Total</b>                            | <b>EURO 357,00</b> |                      |
|      |              |  |      | <b>Minimum Charge</b>                   | <b>EURO 150,00</b> |                      |
|      |              |  |      | <b>* Packing &amp; Handling charges</b> | <b>EURO 0,00</b>   |                      |
|      |              |  |      | <b>Freight Charge</b>                   | <b>EURO</b>        |                      |
|      |              |  |      | <b>Sub-total</b>                        | <b>EURO 357,00</b> |                      |
|      |              |  |      | <b>VAT 21%</b>                          | <b>EURO</b>        |                      |
|      |              |  |      | <b>Total</b>                            | <b>EURO 357,00</b> |                      |

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our bank account.
- \* Certificate of Origin = 50 Euro
- \* Cash Against Document = 80 Euro bank charges
- \* Legalization of documents = 30 Euro per document

**TERMS and CONDITIONS:**

- Trade Terms:** FCA Melsele Belgium  
 Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.