

**YAMATAKE Europe**

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PROPOSAL**Q20070132 YEU-1019**

PROPOSAL NO. Q20070132 YEU-1019 YC-7724
27-août-07

To: PRISMA AUTOMATION
Mlle Virginie JOURDAN
Assistante de direction

Tél. 0033 (0)4 42 72 17 47 / 0033 (0)6 81 48 77 07
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Dear Ms Jourdan,

We have pleasure in quoting you as follows:

Item	Description	Qty	Unit	Unit Price	Amount (euro)
I	Differential Pressure Transmitter and Others Details as per attache (Item 1 to 22)	1	lot		€7 613,00
II	Differential Pressure Transmitter and Others Details as per attache (Item 23 to 36)	1	lot		€23 030,00
III	Total : Ex-Godown Tokyo				€100 643,00

Delivery Time: Six (6) months ex-factory after receipt of order with frozen specification.
Payment Terms: Advance payment
Validity: Sixty (60) days from the proposal date.
Country of Origin: Japan
Manufacturer: Yamatake Corporation : All Items except Item 14
SMC Corporation : Item 14
Shipping Information: Not available yet
Warranty Period: Eighteen (18) months from the date of shipment or twelve (12) months
from the date of installation whichever comes earlier.

Very truly yours,

Regis Houllier

Product Division director

Item	Description	Qty	Unit	Unit Price	Amount (Euro)
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01	<u>ENIP Code 687 011 537</u> Pneumatic Differential Pressure Transmitter Model No. KDP71Y-774430300A1-67, Y138A * See Note [1] (1-1), (1-2)	1	pce	€1 265,00	€1 265,00
02	<u>ENIP Code 674 441 205</u> Pneumatic Pressure Transmitter Model No. KKP14Y-22A1-7, Y138A Range: 0-1.75 to 0-35 kgf/cm2 * See Note [2]	4	pcs	€ 735,00	€10 940,00
03	<u>ENIP Code 674 202 235</u> Pneumatic Level Indicating Transmitter Controller Model No. KFLB22Y-610712EA2A1-9, Y138A Range: 0-700 mm * See Note [3]	1	pce	€10 640,00	€10 640,00
04	<u>ENIP Code 674 202 210</u> Pneumatic Level Indicating Controller Model No. KFLB12-4112NS1S2A1-M7 Range: Not known * See Note [4] (4-1), (4-2), (4-3)	1	pce	To be quoted upon receipt of more info.	
05	<u>ENIP Code 674 421 407</u> Pneumatic Pressure Indicating Controller Model No. KFPA12Y-01020A1T-M7, Y138A Code No. SH4083 Range: 0-20 kgf/cm2 * See Note [5]	2	pcs	€ 745,00	€ 490,00
06	<u>ENIP Code 674 931 102</u> Pneumatic Manual Loader Model No. NUHB90-A1-X * See Note [6] (6-1), (6-2)	2	pcs	€1 950,00	€ 900,00
07	<u>ENIP Code 687 077 543</u> 3-Way Manifold for Model NDI/NDP Part No. 80275273-002 * See Note [7]	2	pcs	Declined	
08	<u>ENIP Code 687 076 100</u> Manual Control Unit for Indicator Controller Part No. 80355260-00100	15	pcs	€720,00	€10 800,00
09	<u>ENIP Code 402 020 414</u> Pilot Valve, Connection: Rc 1/4" Model No. CL-420, Part No. 82510222-00100	3	pcs	€780,00	€ 340,00

Item	Description	Qty	Unit	Unit Price	Amount (JYen)
10	<u>ENIP Code 771 202 606</u>				

	<u>S/N Not known, Part No. Not known</u> Packing JM397 * See Note [8]	4	pcs	To be quoted upon receipt of more info.	
11	<u>ENIP Code 399 370 402</u> <u>For S/N 419-8139-1510, Model VST, Size 2"</u> Gasket V543, Part No. 80253216-26600 * 2 pcs/set	(3 sets) 6	pcs	€26,00	€156,00
12	<u>ENIP Code 687 076 704</u> Chamber for Pneumatic Level Indicating Controller/Transmitter, Model No. Not known * See Note [9]	1	pce	To be quoted upon receipt of more info.	
13	<u>ENIP Code 402 021 365</u> <u>For S/N 419-8142-2610, Model VSL, Size 1"x Cv=6.3</u>	(1 set)			
13-1	Stem, ASTMB574	1	pce	€390,00	€390,00
13-2	Middle Shaft, ASTMB574	1	pce	€815,00	€815,00
13-3	Plug, K-Monel	1	pce	€300,00	€300,00
13-4	Seat Ring, K-Monel * See Note [10] (10-1), (10-2), (10-3)	1	pce	€215,00	€215,00
14	<u>ENIP Code 402 025 184</u> Air Filter Model No. AR40-02 (was AR400-02) * See Note [11]	10	pcs	€71,00	€710,00
15	<u>ENIP Code 687 076 270</u> Meter Body, Part No. 80269536-11222 * See Note [12]	1	pce	Declined	
16	<u>ENIP Code 687 031 501</u> Bellows Assembly for Indicator Controller Part No. 80068656-00100	4	pcs	€85,00	€340,00
17	<u>ENIP Code 674 441 203</u> Pneumatic Pressure Transmitter Model No. KKP13Y-22A1-7, Y138A Range: 0-3.5 to 0-70 kgf/cm2 * See Note [2]	4	pcs	€ 735,00	€10 940,00
18	<u>ENIP Code 674 220 520</u> Pneumatic Indicator Controller Model No. NULB53-A1-X * See Note [6]	1	pce	€ 150,00	€ 150,00

Item	Description	Qty	Unit	Unit Price	Amount (JYen)
19	<u>ENIP Code 402 025 128</u> <u>For S/N Not known, Model No. Not known</u> Inverse Action Servomotor * See Note [13]	2	pcs	To be quoted upon receipt of more info.	

20	<u>ENIP Code 399 370 434</u> <u>For S/N 410-8177-1000, Model VDC, Size 6"</u>				
				(8 set)	
20-1	Gasket V543, Part No. 80252728-76600 * 1 pce/set	8	pcs	€97,50	€780,00
20-2	Gasket V543, Part No. 80253216-76600 * 1 pce/set	8	pcs	€97,50	€780,00
20-3	Gasket V8590, Part No. 82553613-01100 * 1 pce/set * See Note [14]	8	pcs	€39,00	€312,00
21	<u>ENIP Code 399 370 431</u> <u>For S/N Not known, Model No. Not known</u>				
				(10 set)	
21-1	Gasket V543, Part No. Not known * 1 pce/set	10	pcs	To be quoted upon receipt of more info.	
21-2	Gasket V543, Part No. Not known * 1 pce/set	10	pcs		
21-3	Gasket xxxx, Part No. Not known * 1 pce/set * See Note [15]	10	pcs		
22	<u>ENIP Code 687 076 755</u> Gasket, non-Asbestos Part No. 82716342-00100 (was 62988-001) * See Note [16]	10	pcs	€35,00	€350,00
				Subtotal:	<u>€7 613,00</u>

Technical Review and Comments

[1] Item 01:

(1-1) We assumed that the customer might require Corrosion-resistant painting by Code "Y," i. e. Y138A.

(1-2) As for Process Connection, the customer should have selected Code "A" for Rc 1/4 instead of "4" which seems to be a typo-graphical error. Either Code A for Rc 1/4" or B for NPT 1/4" is selectable. Accordingly, we have corrected the model No. including Y138A.

[2] Items 02, 17:

Since the previous series NKP() are obsolete and no longer available, we have quoted the latest series KKP(), that are equivalent to NKP(). Please refer to the attached Specification Sheet No. SS2-5240-1100.

[3] Item 03:

We have quoted the latest series "KFLB()0-61" instead of "KFLB()0-21" because of change in design and consequent change in model numbering system. For details on our proposed model, please refer to Specification Sheet No. SS2-KFL100-0100 attached herewith.

[4] Item 04:

(4-1) We can not tell what the customer means by Code "S" and Code "S2" in the model No. KFLB12-4112NS1S2A1-M7. Please clarify and get back to us.

(4-2) The Code "S" should be selected from Pressure Rating Table, and "S2" from Measuring Range Table. For example, in case the customer would require Rating ANSI 150 and Range 0-700mm, the Codes would be "3" and "07" respectively, resulting in KFLB12-4112N3107A1-M7. "Table" means Model Selection Table in Specification Sheet No. SS2-KFL100-0100.

(4-3) Upon clarification by the customer we will quote the latest model alternatively due to the same situation as Item 03.

[5] Item 05:

We have indicated the correct model No. KFPA12Y-01020A1T-M7, Y138A.

[6] Items 06, 18:

(6-1) We have quoted the latest model No. NUHB90-A1-X and NULB53-A1-X instead of NUH90-X and NUL53-X respectively, that are obsolete and no longer available. Please refer to Specification Sheet No. SS2-3340-0300 and SS2-3330-5100, attached herewith.

(6-2) Since we can not tell what the customer means by Code "U" of Model No. NUL53-X-U, we have disregarded it and have quoted no option.

[7] Item 07:

We have declined quoting this Item because previous model NDI/NDP are obsolete and their part, 3-Way Manifold is not available consequently.

[8] Item 10:

We would like to quote this Item after we will receive Serial No. of the control valve (existing), for which the said gasket JM397 will be used, because we can not identify its part No. because of limited information. Please advise us.

[9] Item 12:

Please advise us of Model No. of the existing instrument, on which the "Chamber" is equipped. If the customer could send us copies of the said drawings No. HXF 0729 and HTF 1048, we do not retain at our factory, those would tell us more about existing chamber, such as pressure rating, process connection and so on.

[10] Item 13:

(10-1) The Stem (Item 13-1), Middle Shaft (13-2) and Plug (13-3) are assembled in one at our factory.

(10-2) As for Item 13-4 the Seat Ring we have quoted is correct. It is not a "Cage."

(10-3) When ordering please indicate every item as described therein along with S/N 419-8142-2610.

[11] Item 14:

The model No. AF400-02 was changed to AF40-02 due to the manufacturer's model numbering system. We have quoted model AF40-02, instead.

[12] Item 15:

We have declined quoting this Item since the model NDP22-1122 is obsolete and not only its Meter Body ("Measuring Body") but also the other parts are no longer available consequently.

Technical Review and Comments

[13] Item 19:

We can not tell what the customer calls for, but assumed it may be ACTUATOR for control valve. If so, please let us know the Serial No. of existing control valve (s), where the "Actuator" will be used. If our assumption is not correct, please find the model No. and/or manufacturer's name of "Inverse Action Servomotor," and let us know.

[14] Item 20:

Upon checking the given Serial No. with our factory, we have found the model is VDC (not VST), for which we have quoted Gasket V543 of two kinds and a Gasket V8590 (non-Asbestos). The gasket V590 (inquired) is of Asbestos used type and no longer supplied.

[15] Item 21:

We would like to quote this Item after we will receive the Serial No. of existing control valve, since the given information are not enough for us to identify respective part No. Please advise us.

[16] Item 22:

We have indicated the latest part No. according to our factory parts numbering system.

Item	Description	Qty	Unit	Unit Price	Amount (euro)
23	<u>ENIP Code 399370428</u> * We would like to quote it upon receipt of the production No. of the existing control valve.	4			
24	<u>ENIP Code 399370440</u> * We would like to quote it upon receipt of the production No. of the existing control valve.	4			
25	<u>ENIP Code 771202005</u> <u>For S/N 410-8027-0900, Model VSL, Size 1" x Cv=6.3</u> Packing PTFE, Part No. 82509581-19200 * 4 pcs/set	(16 sets) 64	pcs	€4,50	€288,00
26	<u>ENIP Code 687076104</u> * We cannot identify the P/N.	Declined			
27	<u>ENIP Code 687076691</u> *Please specify the model No.'s. (VPP03 ??)				
28	<u>ENIP Code 402024023</u> <u>For S/N 410-8027-1900, Model VBS(NV524), 350A</u> Seat Ring, SS400 Vane, SCPH2 Shaft (A), SUS304 Shaft (B), SUS304 Taper Pin, SUS316 Key, S45C Paking *We have quoted not only Seat but also Vane with Shaft and the other necessary parts.	1 1 1 1 4 1 10	pcs pcs pcs pcs pcs pcs pcs	€ 983,00 € 575,00 €411,00 €128,00 €10,00 €32,00 €7,90	€ 983,00 € 575,00 €411,00 €128,00 €40,00 €32,00 €79,00
29	<u>ENIP Code 687076678</u> * We cannot identify the P/N.	Declined			
30	<u>ENIP Code 687076158</u> Manual Control Unit for NUHB9 (P/N:80355260-003)	6	pcs	€ 659,00	€ 954,00
31	<u>ENIP Code 687076330</u> *Phase Out	Declined			
32	<u>ENIP Code 687076272</u> *Phase Out	Declined			
33	<u>ENIP Code 687076258</u> Pressure precision regulator (P/N:80021195-00100)	10	pcs	€17,00	€ 170,00
34	<u>ENIP Code 687076149</u> Drive Tape Assy (P/N:80068680-00100)	6	pcs	€42,00	€252,00
35	<u>ENIP Code 615060112</u> *Phase Out	Declined			
36	<u>ENIP Code 611463200</u> Limit Switch (Model No.: 2LX5001)	2	pcs	€59,00	€118,00

SUBTOTAL:

€23 030,00